Senior Solution Architect

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Company: LotusFlare, Inc.

Location: Bogotá

Category: computer-and-mathematical

LotusFlare employees join and remain at LotusFlare for two simple reasons. First, they can see immediately that their work makes a positive impact on LotusFlare customers, and second, they grow on a personal level by developing best practices and experience in cloud-native enterprise software. LotusFlare Founder and CEO Sam Gadodia believes that if you want to make an impact and change industries for the better, you should consider joining LotusFlare. LotusFlare has always been about making an impact through software products and changing industries for the better by simplifying technology so as to simplify the customer experience. Founded by the team that helped Facebook reach over one billion mobile users, LotusFlare was born out of a vision to make the mobile internet accessible and affordable to people in parts of the world who often did not have access. POSITION SUMMARY: As a Senior Solution Architect, you will be responsible for all technical aspects of pre-sale, solutioning and delivery of projects. You are responsible for ensuring project goals are met and customer expectations are fulfilled. In this role you must have a strong technical background and have excellent problem solving skills. You must have a solid understanding of project management fundamentals and must be comfortable communicating with senior leadership verbally and in writing. We ask for a lot, but we also offer a lot! RESPONSIBILITIES: Learn Deeply understand LotusFlare's DNO platform, system architecture and integration components. Pre-sales Deliver customized pre-sales technical presentation and product demonstrations to customers Assist in the development of RFI/RFP responses and drive to close new opportunities Engage with potential customers to understand their business objectives and demonstrate the value proposition of LF DNO

platform Solution Work with LotusFlare's engineering and product teams as well as externally with customer technical teams to propose and help clients build solutions around the LF DNO platform and infrastructure. Delivery Drive project execution technical track; track delivery, take ownership of change management, proactively seek and resolve blockers. Manage UAT and production releases, and project handover to our support and operational teams. Act as a key interface between the customer and the LotusFlare organization including product, engineering, support and business. Support project management activities, ensuring issues are documented and addressed. Be a part of a Global Delivery Team, share experiences and develop the discipline: simplify processes, methods and tools with creative ideas Troubleshoot customer technical issues in real time Create documentation and develop best practices to help customers get the most out of using the system REQUIREMENTS: 5+ experience in Technical lead, Technical Program Management, or similar technical leadership role 3-5 years of experience with software development lifecycle from conception to delivery as a software engineer working on highly scalable server platforms Experience working with the telecommunications industry is nice to have You are a digital savvy individual that knows the latest digital technologies and trends; you enjoy to experiment and are open to integrating new digital technologies in everyday work. Proficient in client server interaction design, security trends, IP networking and cloud infrastructure architecture Experience in delivering products against a plan in a fast-paced, multi-disciplined, and often ambiguous environment Experience working independently to design, plan, and execute technical projects Able to distill data and articulate the rationale for making difficult trade-offs Demonstrated understanding of systems within program space to include limitations, scaling, boundary conditions, and architectural decision-making process Demonstrated deep knowledge of technical program management and engineering best practices Comfort and experience with cross-organizational communication; excellent written and verbal communication skills AWS certification is nice to have Good understanding of WAF, Load Balancers, Networking, and IP Good understanding of Security principles: Encryption, hashing, TLL, etc From this initial work, LotusFlare's mission now is to design, build and continuously advance a cloud-native digital commerce and monetization platform that simplifies technology and customer experience to deliver valuable outcomes to enterprises. This platform provides the software product foundation for the company's main offering, the LotusFlare Digital Network Operator® Cloud. LotusFlare DNO™ Cloud is a digital commerce and monetization managed service that serves as a digital BSS to deliver

valuable business outcomes for communications and media services providers. LotusFlare looks for people all around the world who are passionate in their aim to make an impact and change industries for the better by simplifying technology. Headquartered in the heart of Silicon Valley with offices in EMEA and APAC, LotusFlare serves Verizon, T-Mobile, Globe Telecom, MPIC, Digi, DISH Networks, Permata Bank, Singtel, Digicel, Supercell, and other leading enterprises around the world. LotusFlare Website and Social Media Website: www.lotusflare.com LinkedIn: https://www.linkedin.com/company/lotusflare Instagram: https://www.instagram.com/lifeatlotusflare/ Twitter: https://twitter.com/lotus_flare Powered by JazzHR

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