

# Colombia Jobs Expertini®

## Salesforce Solution Architect

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Company: Full Potential Solutions

Location: Colombia

Category: computer-and-mathematical

### Overview

**Full Potential Solutions (FPS)** is a performance-based analytically driven omnichannel solutions organization with operations in Kansas City, MO, Chennai, India, Bogota, Colombia, and Manila, Philippines that puts culture and employees first. We are a rapidly growing global company, employing the best people, processes, and proprietary technology to deliver groundbreaking solutions for our clients and fulfilling careers for our employees. We invest in our people and put culture first because we believe that happy, fulfilled teams deliver breakthrough results. FPS offers a competitive suite of benefits for our employees, including a lucrative compensation program, medical, dental, and vision benefits, and the opportunity for high-potential career growth with a fast-growing company.

#### **Our Core Values:**

**Integrity** - Do what's right for everyone: clients, shareholders, partners & colleagues, TEAM is more important than self, and create an atmosphere of mutual respect

**Excellence** - Deliver exceptional client results, Reward and recognize performance, and relentlessly pursue improvement

**Accountability** - Act like an owner, take pride in our work, Measure results (your own and our clients), Be Passionate

**Grace** - Respect and appreciate differences, Care for one another, Humility, Make work personal

**Our Mission** : To create conditions within which people can thrive!

We are looking for a strategic thinker to join our team as a **Salesforce Solution Architect** . The successful applicant will be responsible for designing, developing, and managing solutions on the Salesforce system to solve intricate business challenges for our clients. This requires advanced understanding of the functionality and configuration capabilities of the Salesforce platform.

## **Responsibilities**

Engage and collaborate with stakeholders to analyze overall business needs and design Salesforce solutions that meet desired business outcomes.

Architect Salesforce solutions, including developing detailed technical design documentation that accounts for security, scalability, performance, data, and system integration needs.

Lead the design and execution of customized Salesforce applications, integrating data and services as needed.

Establish and maintain relationships with internal teams and clients to ensure Salesforce solutions meet intended business requirements and performance goals.

Continuously identify opportunities and execute process improvements

Provide technical support to users, administrators, and developers on the Salesforce platform.

Mentor developers in Salesforce best practices.

Stay current on Salesforce updates and new technologies, providing recommendations to management on the potential benefits or risks of these technologies for the company.

Allocate resources to ensure flawless execution of projects, meeting all deadlines and monitoring milestones.

Ensuring that systems are kept safe, secure, and compliant.

## **Qualifications**

Bachelor's Degree in Computer Science, Business Information Systems, Information Technology, or related field.

2+ years proven experience as a Solution Architect on the Salesforce platform.

4+ years of Salesforce app development experience

Deep understanding of what can and what should be done with configuration vs code.

Strong analytical problem-solving abilities.

Extensive experience in enterprise architecture including system integrations.

Solid understanding of CRM technologies and the implementation of software development life cycle (SDLC) methodologies.

Excellent communication skills, both written and verbal, coupled with team leadership abilities.

Salesforce Architect certifications are strongly preferred.

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