

Colombia Jobs Expertini®

Sales Specialist

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Company: UBEES

Location: Colombia

Category: other-general

UBEES drives innovation in making beekeeping a nature-based solutions for sustainability. We work with growers and global brands in achieving their net zero and regenerative agriculture objectives. Beekeeping and technology to contribute to sustaining the global food supply chain.

The Role

Job Description:

We seek a Sales Specialist to join our team in Manizales, Colombia. The ideal candidate will be responsible for selling nucleus colonies (nucs), honey and finding new customers in the region.

Responsibilities:

Sell nucleus colonies (nucs) and honey to new and existing customers

Develop and implement sales strategies to achieve sales targets

Identify and pursue new business opportunities through prospecting and networking

Prepare and deliver sales presentations and proposals

Collaborate with the marketing team to develop promotional materials

Ideal Profile

Requirements:

Bachelor's degree in business or a related field

Minimum of 3 years of sales experience

Experience in the agriculture industry is mandatory

Strong communication and interpersonal skills

Ability to work independently and as part of a team

Fluent in English and Spanish

Proficient in Microsoft Office suite

What's on Offer?

Opportunity to make a positive impact

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