

Colombia Jobs Expertini®

Sales Specialist

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Company: SnaPhunt

Location: Colombia

Category: other-general

The Offer

Opportunity to make a positive impact

The Job

Our client seeks a Sales Specialist to join our team in Manizales, Colombia. The ideal candidate will be responsible for selling nucleus colonies (nucs), honey and finding new customers in the region.

Responsibilities:

Sell nucleus colonies (nucs) and honey to new and existing customers

Develop and implement sales strategies to achieve sales targets

Identify and pursue new business opportunities through prospecting and networking

Prepare and deliver sales presentations and proposals

Collaborate with the marketing team to develop promotional materials

The Profile

Requirements:

Bachelor's degree in business or a related field

Minimum of 3 years of sales experience

Experience in the agriculture industry is mandatory

Strong communication and interpersonal skills

Ability to work independently and as part of a team

Fluent in English and Spanish to effectively liaise with the stakeholders of the region.

Proficient in Microsoft Office suite

The Employer

Our client drives innovation in making beekeeping a nature-based solutions for sustainability. Our client work with growers and global brands in achieving their net zero and regenerative agriculture objectives.

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