

# Colombia Jobs Expertini®

## Sales Representative (Spanish speaking)

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Company: VA Meetly

Location: Colombia

Category: other-general

VAM is in the business of providing virtual administrative services to various industries.

### The Role

#### You will be responsible for :

Prospecting, generating, qualifying, processing, following up, and closing on leads

Initiating lead/demand generation strategies, including inbound/outbound sales and marketing campaigns

Providing consistent, concise, and accurate internal and external communications.

Delivering timely weekly/monthly sales lead generation activity reports to management

Collaborating effectively in a team environment as well as independently

Assisting in the preparation of concise, targeted proposals and contracts

Developing and nurturing strong relationships with clients

### Ideal Profile

Minimum of 1-year experience as a sales representative in a BPO setup

Basic skills in Microsoft Office and Gsuite

Excellent English communication skills

Ability to analyze situations and adapt strategies based on previous training data

Strong task management and organization skills with a focus on priority and urgency

### What's on Offer?

Strong opportunities to progress your career

Flexible working options

Opportunity within a company with a solid track record of performance

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