

Sales Executive - Sagan Passport Services

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Company: Sagan

Location: Bogotá

Category: management

Job Title: Sales Executive - Sagan Passport Services

Location: Remote (PST Timezone)

Working Schedule: Monday - Friday, 7:00 AM to 3:00 PM (PST)

About Us:

Sagan is seeking a highly motivated and proactive Sales Executive to join our team. This role focuses on promoting our Sagan Passport services, a comprehensive solution designed to streamline the hiring process for companies worldwide. The ideal candidate will have a keen eye for identifying business opportunities by monitoring job boards and actively reaching out to potential clients through LinkedIn and other professional networks.

Key Responsibilities:

Monitor job boards to identify companies actively hiring and determine potential leads for our Sagan Passport services.

Engage with HR professionals and decision-makers via LinkedIn, utilizing LinkedIn Sales Navigator to enhance outreach effectiveness.

Present candidate profiles and articulate the value proposition of Sagan Passport services to prospective clients, aiming to facilitate their recruitment processes.

Develop and maintain a robust pipeline of prospective clients, ensuring consistent outreach and follow-up.

Achieve and exceed sales targets, providing regular updates to management on sales activities and pipeline status.

Pay Structure:

The compensation package includes a competitive base salary plus a commission structure based on performance. This allows for significant earning potential driven by sales success.

Requirements:

Proven experience as a Sales Executive or similar role, with a track record of meeting or exceeding sales targets.

Familiarity with job boards and recruitment processes; experience in the recruitment industry is highly advantageous.

Proficiency in using LinkedIn for sales activities, with experience in LinkedIn Sales Navigator preferred.

Excellent communication and negotiation skills; must be fluent in English with near-native proficiency.

Ability to work independently, prioritize effectively, and manage multiple tasks simultaneously.

Qualifications:

Bachelors degree in Business Administration, Marketing, or a related field.

At least 2 years of sales experience, preferably in B2B environments related to recruitment or HR services. (This is not mandatory)

Strong interpersonal skills and a proactive approach to client engagement.

Comfortable with technology and using various sales software and tools.

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Cross References and Citations:

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2. [Sales Executive - Sagan Passport Services Perhourjobs Jobs Bogotá Perhourjobs ↗](#)
3. [Sales Executive - Sagan Passport Services Free-job-postings Jobs Bogotá Free-job-postings ↗](#)
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