

Colombia Jobs Expertini®

Sales Associate

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Company: GoodRec

Location: Bogotá

Category: other-general

GoodRec is an app that helps people find sports games near them in seconds. Want to play sports tonight but don't have the numbers for a full game? Join a GoodRec game and never miss out again!

Tap the app, join a game.

What You'll Do:

This is a fully remote position where you can work when it best suits you. Since it is a commission-only position, the harder you work the more you can make. There's no limit to your potential earnings and you can work part time or full time.

As a Sales Associate for GoodRec you will join an exclusive affiliate program with the mission of making sure every sports player knows the easiest solution for getting their sports fix...GOODREC. Your main job will be:

B2C Sales: You'll be in charge of contacting potential app users via cold messaging on various social media platforms. Your goal is to encourage them to download the app, become active users, and ultimately join a pickup game.

Following Up with Potential App Users: Your role involves proactive follow-ups to ensure that the players who have expressed interest in attending a pickup game through the app ultimately

sign up. You'll be the team's point guard, ensuring a seamless transition from interest to action.

We're looking for:

Entrepreneurial Mindset: We want people who are excited about helping us grow and change the way the world plays sports.

Excellent communicators: You like talking to people everyday and creating relationships.

Sales skills: You know how to seal the deal and turn prospects into users.

Takes initiative: Experience hunting for leads and targeting prospects on social media channels.

Requirements:

Full Time or Part Time

Advanced English level: strong verbal and written communication skills.

Education: Currently studying or graduated from Bachelor's degree - or similar working levels obtained through relevant job experience.

Previous experience selling to the US Market (helpful but not mandatory)

Compensation:

This position operates on a commission basis, and is calculated based on the number of players you get to sign up to their first game. Potential to be \$1,000+ monthly.

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