

# Colombia Jobs Expertini®

## Revenue Accountant -

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Company: Sagan

Location: Bogotá

Category: business-and-financial-operations

**Job Title:**Revenue Accountant

**Location:**Remote (EST Timezone)

**Working Schedule:**Monday-Friday, 8 am - 5 pm (EST)

### About Us:

Our company is on a mission to help Software as a Service (SaaS) companies grow to new heights through world-class coaching and training.

### About the Role

Our company is currently seeking an experienced and dedicated Revenue Accountant to become an integral part of our world-class Finance Team. In this dynamic role, you will be responsible for managing revenue-related processes, ensuring accuracy in financial records, and contributing to the overall financial success of the organization. Your meticulous attention to detail and analytical skills will play a crucial role in maintaining financial integrity and supporting the company's financial objectives. This team member will be crucial in helping buy back time for our Finance and Operations teams and allowing them to better serve internal stakeholders.

Here are the primary components of our Revenue Accountant role:

### Key Responsibilities:

- 1 . **Ownership of revenue reporting and management** Within two weeks, this team member will be able to ensure accurate and timely revenue booking in Xero and

maintain detailed revenue sub-ledgers. Within three months, they will design and implement an automated process to provide analysis of monthly recurring revenue (MRR) variances which identifies and quantifies all drivers of MRR movement from the prior month and compares against both the prior month and forecasted results. This team member will proactively seek opportunities to provide valuable insight to internal clients (revenue and teams and senior leaders) on this data.

- 2 . **Ownership of client billing requests** Within two weeks, our Revenue Accountant will be able to address and resolve all client billing requests (from Revenue teams, clients, or Sales team) within one business day of the initial request. They will also be able to establish, document, and follow systems to ensure a consistent approach to handling all requests.
- 3 . **Management of Accounts Receivable** Within two weeks, this team member will take over Accounts Receivable monitoring and related communication to internal parties. Within three months, this new team member will meet and maintain our Days Sales Outstanding (DSO) goal for Accounts Receivable through proactive communication and partnership with internal stakeholders and clients.

## **Experience and Qualifications**

### **Required:**

Minimum 5 years of progressive accounting experience, preferably with a mix of public and private sector

Attention to detail

Excellent communication skills

Ability to collaborate cross-functionally and to build relationships across departments

Self-starter

Problem-solver

Ability to understand the big picture and also dive into small details,

High level of ownership, organization, and follow-through

## Preferred:

CPA license

Experience with accounting for SaaS or other recurring revenue models

Experience with Xero

Experience with Maxio, including building reports

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