

## Price Setting Project Owner

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Company: NielsenIQ

Location: Bogotá

Category: computer-and-mathematical

### Company Description

**Location: Bogotá, Colombia**

**Modality: Hybrid**

**REFID947233**

### Job Description

#### About the Role

The Price Setting Project Owner will own and drive Price Setting projects such as Rate Card building and enhancement for CPS, SMB, Analytics, etc.

There is strong opportunity for global recognition by presenting up to the senior leadership of our global business, as well as working on projects with Market Leaders, Sales teams, Product Leadership, Operations, and Deal Desk.

Reporting directly into the Global Price Setting Lead, the Price Setting Project Owner will have strong project management, analytical, and technical skills, as well as commercial acumen to drive business strategy through Rate Cards.

#### Responsibilities

Have full ownership and accountability in leading global Rate Card projects, such as: Revamping historical local Rate Cards into a modern, dynamic, globally consistent Rate Card and pricing Rate Cards for brand new services. Enhance existing Rate Cards to continuously improve and support revenue and price capture.

Build an impressive personal network of working relationships with senior leaders across the world in Sales, Product Leadership, Deal Desk, and Operations.

Challenge the status quo to make recommendations that drive price increases and increase our margin.

Work with CPQ (MSD Implementation) to ensure our Rate Cards transition well into MSD for our sales team to use.

## **Qualifications**

### **MUST HAVE**

Bachelor's Degree.

**3+ years' strong experience** from either a Pricing, Commercial, Product, or Customer Success/Analytics background.

Proficiency in Microsoft Excel and PowerPoint

### **Proficient level of English.**

Ability to take initiative and advance projects independently while effectively managing stakeholders' expectations.

Strategic thinker with strong commercial acumen

Excellent written and verbal communication skills, with the ability to engage confidently with stakeholders at all levels of the organization.

Responsible, adaptable, and detail-focused while multitasking and prioritizing tasks to meet deadlines.

Experience working with clients and understanding their needs.

Ability to synthesize deal and account information and provide actionable pricing recommendations.

## **Additional Information**

### **What's in it for you?**

Competitive compensation package.

Peer and group mentoring programs.

Committees for developing soft skills and expand your work network.

Continuous learning and growth.

Local insurance packages.

... and more!

### **About NIQ**

NIQ is the world's leading consumer intelligence company, delivering the most complete understanding of consumer buying behavior and revealing new pathways to growth. In 2023, NIQ combined with GfK, bringing together the two industry leaders with unparalleled global reach. With a holistic retail read and the most comprehensive consumer insights—delivered with advanced analytics through state-of-the-art platforms—NIQ delivers the Full View.

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