

Colombia Jobs Expertini®

Orthopedic Robotic Product Specialist - Mako (Bogota)

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Company: Stryker

Location: Bogotá

Category: business-and-financial-operations

Who we want

Detail-oriented process improvers. Critical thinkers who naturally see opportunities to develop and optimize work processes – finding ways to simplify, standardize and automate.

Collaborative partners People who build and leverage cross-functional relationships to bring together ideas, data and insights to drive continuous improvement in functions. **Analytical**

problem solvers. People who go beyond just fixing to identify root causes, evaluate optimal solutions, and recommend comprehensive upgrades to prevent future issues. **Dedicated**

achievers. People who thrive in a fast-paced environment and will stop at nothing to ensure a project is complete and meets regulations and expectations.

What will you do

Promote the growth of Stryker by partnering with local sales, marketing & MPS team members across the globe actively identifying potential sales leads.

MAKO product expert to support local MAKO launch. MAKO clinical expert and provide product clinical support and guidance to customers.

Deliver on label instructions of Mako's surgical technique steps, including intercurrency solving for surgeons, nurses and scrub techs.

Use proprietary software to prepare pre-operative CT scans for use in conjunction with the company's Robotic Arm, assists surgeon in preoperative robotic procedure surgical planning.

Serve as a backup to support case coverage in the region.

Actively sell the clinical benefits of the products, and build strong, positive relationships with key surgeons and staff at Stryker Brasil accounts.

Support regional management of scheduled surgeries in conjunction with hospital and surgeons, the development of regional MAKO KOL's and clinical experts, and regional sales and marketing efforts through the delivery of road-show product demonstrations and participation in local and regional marketing and clinical conferences. Provide potential customers with opportunity to experience product in use and explain its clinical value.

Serve as a reference for new MPS's in the field as well as internal process when need.

What you need

Technical or bachelor's degree in a related technical or clinical field of study;

Previous experience in the hospital and surgical environment;

Advanced English;

Able to develop and deliver training and education programs;

Highly experienced in clinical and surgical support, comfortable in Operating Room environment and guidance of surgeons and clinical staff;

Computer Basics Knowledge (Systems and Microsoft Office);

Knowledge in Orthopedics is a plus;

Availability to travel and flexible hours;

Based in Bogota.

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