

# Colombia Jobs Expertini®

## Intern Manager F/M/X

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Company: Amaris Consulting

Location: Colombia

Category: other-general

### Job description

At Amaris Consulting, our Managers are best described as **intrapreneurs**. They have the opportunity to shape the future of Amaris Consulting and potentially rise as the leaders of tomorrow.

As Manager at Amaris Consulting, you will be navigating the following **3 core dimensions** :

#### **Business Development & Client Relations:**

Conduct market research to pinpoint prospective clients.

Initiate contact with potential clients through cold calling.

Coordinate meetings to identify projects where our expertise can be invaluable to clients.

#### **Recruitment & Team Leadership:**

Take charge of recruiting your consultant team by seeking out top-tier talent with relevant expertise.

Foster growth and skill enhancement for your consultants across diverse projects, ensuring their long-term professional progression.

Maintain regular check-ins with your consultants to guarantee the success and satisfaction of projects.

## Business Unit Oversight:

Steer your business unit with a focus on its overall health and success.

Oversee Profit & Loss assessments to proactively identify and rectify potential business challenges.

Devise strategies to enhance turnover and contributive margin.

Mastery of generative AI such as ChatGPT is a plus for improving day-to-day productivity.

Join us if you're aiming for the directorial ranks! Embark on a journey with us and harness your inherent managerial prowess.

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