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Inside sales representative (weekends off)

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Company: BLACKSTONE MEDICAL SERVICES

Location: Sabaneta

Category: other-general

Job DescriptionJoin the largest Home Sleep Testing Company in the country!Blackstone Medical Services is a leading company in the health sector with presence in the U.S. market for more than 10 years, focused mainly on the diagnosis of Sleep Apnea.This is a full-time position with Base Salary, Uncapped commission and a competitive benefits package.Blackstone is looking to invest in great people, if you are goal-oriented and willing to put in the hard work, Blackstone has the training program to lead you to success! **Job Functions**Address concerns and provide information to patients about Sleep ApneaReview with the patient the type of coverage that their insurance provides to enhance their home sleep test.Documentation of the information provided by the patient about symptoms related to Sleep Apnea.Communicate with patients to secure the sale and schedule the diagnostic medical procedure.**Requirements**We are looking for empathetic, multifaceted, passionate, autonomous people with a good conversational command of the English language (C1 onwards), that is, who can express their ideas clearly and assertively, as well as a high sense of integrity in their personal values.Time availability to work in person in the metropolitan area of Medellín (Sabaneta, Antioquia).1 year of experience (Preferred but not required)It is important for us to have people with sufficient Emotional Intelligence and other soft skills, who are passionate about their personal goals and achievement oriented.**Schedules**Monday - Friday from 7:00 a.m. to 5:00 p.m. - 8:00 a.m. to 6:00 p.m. - 9:00 a.m. to 7:00 p.m.**CORPORATE CHANNELS** Job Type: Full-timeLanguage:English C1 (Required)

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