

# Colombia Jobs Expertini®

## Inside sales representative

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Company: Blackstone Medical Services

Location: Medellín

Category: other-general

**Job Description**Blackstone Medical Services is a leading company in the health sector with presence in the U.S. market for more than 10 years, focused mainly on the diagnosis of Sleep Apnea.Our mentality and company culture emphasize camaraderie, seeking the well-being of our employees through rewarding growth opportunities.We're looking for the best of the best in the industry, passionate people who enjoy growth and tap into the best version of themselves.We're a team full of winners and we're looking to build on that, so if you identify with these qualities, we'd love to meet you!**Functions:**-Communicate with patients to secure the sale and schedule the diagnostic medical procedure.-Address concerns and provide information to patients about Sleep Apnea-Review with the patient the type of coverage that their insurance provides to enhance their home sleep test.-Documentation of the information provided by the patient about symptoms related to Sleep Apnea.**Requirements:**- We are looking for empathetic, multifaceted, passionate, autonomous people with a good conversational command of the English language (B2 onwards), that is, who can express their ideas clearly and assertively, as well as a high sense of integrity in their personal values.-Time availability to work in person in the metropolitan area of Medellín (Sabaneta, Antioquia).-1 year of experience-Over 23 years old-It is important for us to have people with sufficient Emotional Intelligence and other soft skills, who are passionate about their personal goals and achievement oriented.**Schedules:**Monday - Friday from 7:00 a.m. to 5:00 p.m. - 8:00 a.m. to 6:00 p.m. - 9:00 a.m. to 7:00 p.m.**CORPORATE CHANNELS****Job Type:** Full-time**Language:** English (Required)

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