# Colombia Jobs Expertini®

## **Head of Pre-IPO Market**

## **Apply Now**

Company: Forum Global

Location: Colombia

Category: other-general

#### Your Role:

Bring Liquidity to the Marketplace: Add participants to both sides of the marketplace to incentivize liquidity.

Build Long-Term Relationships: Focus not only on sourcing and onboarding clients, but maintaining an ongoing relationship.

Be Our In-House Expert: Provide valuable insights and explanations on these topics to potential clients and the wider general public.

Build Our Team: Manage multiple experts for each of the verticals offered on the platform (crypto, real estate, private equity, etc.).

Set a Growth Strategy: Work hand in hand with the CEO to establish a growth and sales strategy for the company.

Who You Are:

You have a deep interest and expertise in pre-IPO deals, private equity, and finance.

You have at least 5 years of experience in alternative assets. The ability to source liquidity is paramount.

You should be gregarious. A core component of this post is the ability to build networks and service them. You should enjoy talking to a dozen people each day.

You are self-motivated and responsible. We do not micromanage, you should be able to get the work done without oversight.

You should be ambitious. As a startup, we need a go-getter who will constantly look to

grow out the buy and sell side.

You are completely fluent in English and Spanish.

What We Offer:

The freedom to work from anywhere as we are fully remote and decentralized.

Unlimited vacation – we believe in work-life balance and trust you to know when you need a break.

A close-knit, supportive team environment.

A competitive salary that recognizes your unique skills and experience.

A significant role in a platform that's making a real difference in how people invest in alternative assets.

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