

# Colombia Jobs Expertini®

## Head of Data and Analytics (Bi-Lingual: Spanish & English)

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Company: Radian Capital

Location: Colombia

Category: other-general

Head of Data and Analytics (Bi-Lingual: Spanish & English) Location: Remote within North or South America (with periodic travel to company headquarters in Medellín, Colombia)

**Company Overview** Komet Sales is the leading vertical software, B2B e-commerce, and payments software company for the floral industry. Our solution consists of an inventory and operations management SaaS solution and an e-commerce channel that enables end-to-end transactions through the B2B supply chain. Managing over \$2 billion in annual transactions, our products help keep florists' shelves stocked, weddings brightly bloomed, and Valentine's Day bright red. The company is headquartered in Miami, Florida, with a large development and support office in Medellín, Colombia (the flower-growing capital of the world). The company's global customers include hundreds of flower growers, importers, and wholesalers whose end customers and its users represent over 7,000 retail and commercial florists. Our mission is to become the operating system for the worldwide floral supply chain. We are a fast-growing company backed by Radian Capital, a growth equity fund in New York City with over \$1B in AUM, and we are rapidly expanding our product set and customer base vertically within the industry and across North America and Europe. **Job Description:** We are seeking a bi-lingual (Spanish and English) Head of Data and Analytics will play a pivotal role in our expansion, managing our data assets, leading the development of analytics solutions, and nurturing a data-centric culture. You will be tasked with integrating disparate data sources from potential acquisitions, standardizing and normalizing data for seamless integration, and generating actionable insights that propel strategic decision-making. We currently have a two-person internal data team. Key objectives for this role include: Building

and developing the Data organization and team inside FSH Increasing the utilization of data-driven decision frameworks within the company Developing and implementing a standard data taxonomy/schema of floral products that facilitates the normalization of products in an e-commerce setting and supports end-to-end supply traceability Responsibilities: Develop and implement a comprehensive data strategy in alignment with our company goals, including our plans for rapid expansion and potential acquisitions.Oversee the normalization of floral business inventory to enhance its marketability through our B2B wholesale e-commerce channel.Integrate and manage new data sources seamlessly as the company expands and acquires additional businesses. Manage and mentor a high-performing data team, fostering a culture of data-driven decision-making and quick execution across the organization. Building the Data Organization: Lead the construction and evolution of our data organization and product-level teams, aligning them cohesively with business objectives. Business Vision: Employ a business-minded approach to data, strategizing how data assets can contribute to the business's overall vision and growth, and collaborating with the senior leadership team to inform strategic decision-making through data-driven insights. Leadership in Project Execution: Exhibit strong leadership skills, efficiently managing and executing data-centric projects and initiatives. Stakeholder Engagement: Demonstrate adept negotiation skills while liaising with internal and external stakeholders, ensuring effective collaboration and synergy. Data Governance and Consistency: Oversee and ensure the consistency and proper governance of all data assets, establishing best practices and standards, including the master catalog and taxonomy for floral products. Technical Expertise and Operational Involvement: Contribute to the development of the operative work and the technical and technological skills of the team. Qualifications: 5-7 years of experience in a leadership role within a data & analytics function, showcasing technical proficiency, team management, and a demonstrated trajectory towards senior leadership positions.Knowledge and experience in data analysis, storage, and visualization solutions, ideally in tools like Fivetran, Snowflake, dbt and Sigma or similar; experience leading negotiation on vendor contracts and terms. Experience with integrating new data sources and managing data during mergers or acquisitions. Preference for familiarity with GDPR or other data privacy and data segregation regulations (e.g. HIPAA). Exceptional leadership and team management skills, with a track record of fostering a results-oriented culture.Strong analytical mindset with the ability to translate complex business logic or supply chain flows into actionable data strategies. Excellent communication skills in both English and Spanish. Bachelor's degree in

Data Science, Computer Science, Statistics, or a related field; Master's degree or PhD preferred. Ability to travel periodically to Medellín, Colombia, for meetings and workshops. An opportunity to develop and implement your vision for our data strategy, shaping the future of data use and management at FSH. A dynamic and fast-paced working environment with a remote-first culture. A critical role in a rapidly growing company with a clear mission and vision. A supportive team and the opportunity to work with industry leaders. Competitive salary and benefits package. What We Offer: An opportunity to develop and implement your vision for our data strategy, shaping the future of data use and management at FSH. A dynamic and fast-paced working environment with a remote-first culture A critical role in a rapidly growing company with a clear mission and vision. A supportive team and the opportunity to work with industry leaders. Competitive salary and benefits package.

Application Process: Interested candidates are invited to submit their resumes and cover letter, detailing their relevant experience and explaining why they would be a great fit for this role. Komet Sales is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees. All employment decisions are based on business needs, job requirements, and individual qualifications, without regard to race, color, religion or belief, national, social or ethnic origin, sex (including pregnancy), age, physical, mental, or sensory disability, HIV Status, sexual orientation, gender identity and/or expression, marital, civil union or domestic partnership status, past or present military service, family medical history or genetic information, family or parental status, or any other status protected by the laws or regulations in the locations where we operate. Nivel de antigüedad Director

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