

Customer Service and Sales Representative

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Company: Tidy Hands Cleaners

Location: Colombia

Category: office-and-administrative-support

Tidy Hands Cleaners is looking for Customer Service And Sales Representative.

The Role

You will be responsible for :

Handling inbound calls and emails in a professional manner.

Resolving customer inquiries and requests and ensuring strong customer satisfaction.

Working with various internal teams to ensure prompt and accurate order processing and delivery.

Escalating customer feedback as required.

Organising data and generating deep customer insights in order to enhance sales force productivity and effectiveness.

Supporting the sales team key planning and operations tasks to support the overall objective of the business.

Attainment Planning through effective goal setting, designing sales incentives to drive business objectives and territory analysis & definition for sales maximum effectiveness.

Providing pricing and contract support by providing the sales team with high-quality and competitive proposals.

Monitoring and analysing key sales and business performance indicators and trends to drive strategic and tactical business decisions and also coordinating and ensuring accuracy of sales forecasts.

Ensuring Sales process adoption and compliance and also identifying opportunities for improvement in the sales process and systems to ensure greater sales effectiveness and efficiency.

Ideal Profile

You have at least 1 year experience within a B2C Sales or Customer Service role, ideally within the Other Services and Staffing / Executive Search industry.

You have working knowledge of Sales

You pay strong attention to detail and deliver work that is of a high standard

You are highly goal driven and work well in fast paced environments

You are adaptable and thrive in changing environments

What's on Offer?

A role that offers a breadth of learning opportunities

Leadership development

Sales Development

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