

Colombia Jobs Expertini®

Clinical Application Specialist

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Company: Mindray India

Location: Colombia

Category: business-and-financial-operations

Sales support • Help achieve the sales objective of the product line in the specific territory • Tender project support: assist our sales team and local distributors in completing technical specifications. • Help seller and agent learn about product specification and technique and support project bidding. • Demonstrate the equipment at the exhibition seminar or during the customer visit and answer questions posed by sales, distributor and terminal customer. • Work together with our sales or distributors to establish referral sites; Marketing support • Attend local promotion activities such as exhibitions, conferences, seminars and workshops, design local product promotion toolkits. • Propose the advantage of the product through the implementation case and write the technical promotion pass, so as to help the seller and the agent to improve the product. • Solve the problem of clinical application of the product and provide technical support. • Collect feedback from distributors and end-users in the market; summarize and analyze customer requirements for future product development and upgrade Technical training • Coordinate and direct basic product training and clinical application skills training to application specialists. • Help Mindray customers understand all system functions, collect typical images and clinical cases Train the sales team and

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