

Colombia Jobs Expertini®

Business Development Specialist - Remote/Hybrid - Indefinite Contract - Colombia

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Company: FiltaGlobal

Location: Colombia

Category: other-general

With nearly 50 team members across multiple countries, this US-based e-commerce agency is eager to continue expanding operations to Medellin and Bogota. Work mainly from home with the potential of regularly meeting in an office with the Colombian team. Pre-paid and dental health insurance under an indefinite contract. 9:00 am to 5:00 pm Colombia Time. Monday to Friday. Colombian holidays will be off. Benefits An indefinite contract that includes all the government benefits. 15 Vacation leaves per year. 5 additional paid leaves per year accrued from day one Birthday leave + Birthday cake Private Healthcare with Dental insurance for you and one dependent within the 1st Month. About the Role Reporting directly to the CEO, you'll be at the helm of the operations, guiding the rapidly expanding team in Colombia . Seeking for a passionate and results-driven amazing salesperson who can identify and qualify leads through strategic research and outreach efforts. Ideally, you will have the following experience and qualifications: Demonstrated track record in business development or sales within the e-commerce sector. Proficiency in CRM software and other sales tools. Exceptional communication, negotiation, and presentation abilities. Capability to thrive both independently and as part of a dynamic team in a high-paced setting. Outstanding organizational and time management proficiencies. What's Next? Ready to make a move? Hit Apply, attach your CV & portfolio, and share your story through our quick questionnaire. As this is an urgent requirement, if you want to fast-track your application, please email María José Espitia at maria@filtaglobal.com and connect with her at <https://www.linkedin.com/in/maria-jose-espitia-morales-rh> . Please note you must be a Colombian citizen and submit your application in English. Powered by JazzHR

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