

Colombia Jobs Expertini®

Bilingual Tech Sales Representative - Latam

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Company: Sagan

Location: Bogotá

Category: other-general

Position: Bilingual Tech Sales Representative - Latam

Location: Remote (EST Timezone)

Work Schedule: Monday - Friday, 10:00 AM to 04:00 PM PST (hours/week)

Job Description:

Join our dynamic team at the forefront of technology solutions as a Bilingual Tech Sales Representative. In this role, you will be instrumental in our expansion into the Latin American market. Your primary responsibilities will include engaging with potential clients, understanding their needs, and effectively conveying the value of our innovative products and services.

Responsibilities:

Develop and maintain relationships with clients in the Latin American market.

Conduct engaging sales presentations and product demonstrations to prospective clients.

Collaborate with the sales team to identify and pursue new business opportunities.

Provide exceptional customer service to ensure client satisfaction.

Stay informed about industry trends and competitor activities to maintain a competitive edge.

Requirements:

Fluency in both Spanish and English, with exceptional verbal and written communication skills.

Previous experience in sales, especially in a technology-related field, is highly preferred.

Strong interpersonal skills and the ability to build rapport with clients.

Demonstrated track record of meeting or exceeding sales targets.

Ability to work independently and as part of a team.

Proficiency in Hubspot, Wholecell, Just Call, Gmail, Google Sheets, and Excel.

Excellent communication skills.

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Cross References and Citations:

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