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Bilingual Electrical Engineer - Inside Sales Associate

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Company: Bilingual Jobs Location: Barranquilla Category: architecture-and-engineering

Inside Sales AssociateWe're seeking an Inside Sales Associate to join our team!Responsibilities:Follow up with sales leads, negotiate deals, and support deliveries.Coordinate with internal teams and vendors to provide appropriate solutions to customers.Ensure technical needs are met based on customer plans and specifications.Participate in meetings with customers and support the Commercial Director.Maintain and update the sales pipeline regularly.Stay updated on technical and commercial aspects of critical power systems.Desired Characteristics:Degree in engineering, marketing, or business administration preferred.Strong communication and interpersonal skills.Proficiency in Microsoft Excel and Outlook.Ability to convey technical information to non-technical customers.Resourcefulness and attention to detail.Proficiency in English and Spanish.Benefits:Work-life balance flexibility.Professional development incentives.Excellent work environment.

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