

Colombia Jobs Expertini®

AWS Architect (Presales and Delivery)

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Company: SoftwareOne

Location: Colombia

Category: computer-and-mathematical

Why SoftwareOne? Success at SoftwareOne is not defined by what you do for yourself, but by what you deliver for our customers, the business and for the employees around you.

SoftwareOne employees are energized, agile and are laser focused on delivering world class Customer Satisfaction and results. Our leaders motivate and inspire their teams and provide a working environment that delivers incredible levels of Employee Satisfaction. We are Humble. Our leaders operate with a high level of Discipline but can work at Speed manage change in a global economy. We are a leading global provider of end-to-end software and cloud technology solutions, headquartered in Switzerland. Our 8,700 employees support our approximately 65,000 customers in their digital transformation. The role Join our Services Delivery team! We look forward to learning more about you and exploring how, working together, we can build an exceptional team. Pre-sales Architect AWS Full Time | Location: Colombia | Hybrid Model Our people. This is what makes SoftwareOne successful. We are currently seeking an experienced AWS Solutions Architect with a focus on both presales (70%) and delivery (30%) to join our dynamic team. The successful candidate will be instrumental in guiding our clients through their cloud journey and ensuring successful delivery of AWS solutions. As an AWS Solutions Architect, your role will have a blend of presales and delivery responsibilities. You will leverage your technical expertise and experience to help our clients understand and achieve the potential of AWS solutions, propose tailored solutions, and ensure the successful delivery of these solutions.

Responsibilities: Collaborate with the sales team to understand customer requirements, provide sales support, and design AWS solutions that meet the needs of our clients. Guide clients

through their cloud journey, from on-premises to AWS cloud migrations as well as cloud-to-cloud migrations. Ensure proposed solutions adhere to compliance, security standards, and network configurations. Present and articulate the features and benefits of AWS solutions to clients. Respond to RFPs, ensuring that responses are comprehensive, accurate, and aligned with company capabilities. Act as a technical point of contact during the presales stage, answering technical queries and providing advice and support. Oversee the delivery of proposed solutions, ensuring successful implementation and client satisfaction. Work closely with the delivery team, providing architectural guidance and resolving technical issues. Continually enhance your technical expertise and knowledge of AWS services and technologies. #LI-GR1

What we need to see from you

Required Skills and Experience:

Minimum 8+ years of experience in a similar role, with a focus on AWS technologies. Proven experience with on-premises to AWS cloud migrations and cloud-to-cloud migrations. Deep understanding and experience with cloud security best practices and network configurations. Industry certification focused on specialist Solution area (AWS / Kubernetes). Experience in designing and implementing Hybrid Cloud solution projects involving implementing Private/Hybrid Clouds. Excellent knowledge of CI/CD concepts and tools such as GitLab. In-depth knowledge and hands-on experience in Windows Server, Linux, Redhat, CentOS, DNS, LDAP, TCP/IP, and other network protocols. Experience with configuration management tools like Puppet and Ansible. Experience developing and deploying Infrastructure as Code (IaC) such as Terraform / CloudFormation. Familiarity with containers (Openshift, Kubernetes, Docker etc.) Knowledge of one or more scripting languages (bash, Powershell, Python). Knowledge of cloud monitoring and alerting services and capabilities. AWS Certified Solutions Architect Professional or AWS Certified DevOps Engineer Professional certification. Excellent problem-solving skills, with a demonstrated ability to identify issues, solve them quickly and well, and know when to rely on internal resources to assist. Superior communication skills, with the ability to articulate complex technical concepts to a broad range of stakeholders. Education: - Bachelor's Degree in Computer Science, Engineering, or a related field.

Why should you join our team? A unique culture with corporate values lived for an appreciative and supportive work environment. Employee recognition programs. A variety of training and development opportunities. Work-life balance. Referral bonus program. Multicultural interaction. Contribution to society - employee initiatives. Corporate events. Latest

technologies for our clients and colleagues. And much more! At SoftwareOne, we are committed to providing an environment of mutual respect, where equal employment opportunities are available to all applicants and colleagues, without regard to race, color, religion, age, sex, national origin, disability status, genetics, sexual orientation, gender identity, expression, or any other characteristic. Job Function Software & Cloud Services Join our Services Delivery team! We look forward to learning more about you and exploring how, working together, we can build an exceptional team. Pre-sales Architect AWS Full Time | Location: Colombia | Hybrid Model Our people. This is what makes SoftwareOne successful. We are currently seeking an experienced AWS Solutions Architect with a focus on both presales (70%) and delivery (30%) to join our dynamic team. The successful candidate will be instrumental in guiding our clients through their cloud journey and ensuring successful delivery of AWS solutions. As an AWS Solutions Architect, your role will have a blend of presales and delivery responsibilities. You will leverage your technical expertise and experience to help our clients understand and achieve the potential of AWS solutions, propose tailored solutions, and ensure the successful delivery of these solutions.

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