

Colombia Jobs Expertini®

Administrative Sales Assistant.

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Company: EMAPTA

Location: Bogota

Category: other-general

Transform Your Career Canvas: Dive into Success with MyPainter LLC! Elevate your career with MyPainter LLC, the pinnacle of painting services in the Greater Northern Virginia Region. As the leading exterior house painting company, MyPainter redefines craftsmanship and creativity, leaving indelible impressions on homes across Arlington and beyond. From interior to exterior projects, they simplify the painting process, ensuring exceptional service and satisfaction from start to finish. MyPainter's commitment to excellence extends beyond their work; it permeates their workplace culture. Joining the MyPainter team means more than a job; it's an opportunity to be part of a community that prioritizes professionalism, trust, and customer-centricity. With a supportive work environment, prime office locations, and unparalleled career growth prospects, MyPainter sets itself apart as an employer of choice. Seize the brush and paint your future with MyPainter today. A Preview of Your Role Be part of our clients team as a Sales Assistant. Conduct calls, deliver presentations, validate leads, and schedule appointments with senior executives. Manage targeted email campaigns and generate leads. Ignite Your Career Path: Discover Your Role Employment type: Indefinite term type contract Shift: MONDAY TO FRIDAY | 8:00 am to 5:00 pm EST. Work setup: Office-based in Bogota and Medellin Fuel Your Success: Essential Skills and Experience Comfortable and adept at high-level phone conversations as an Outbound Sales Agent. Conduct thorough research on prospects, compile lists, and craft effective email sequences. Utilize existing templates and methodologies for outreach. Experience in utilizing Buy Lists from Sourcscrub and Seamless AI. Expertise in lead qualification and validation processes. Primary goal: securing appointments with business owners. Some background in business

knowledge to engage in natural conversations and extract pertinent information from owners. Proven experience in conversing with business owners directly. Ability to engage in unscripted conversations while effectively selling Caldicot. Elevate Your Impact: Key Tasks and Duties Await Initiate and conduct calls with business owners interested in selling a portion of their equity. Deliver concise presentations about the company. Verify and validate potential leads. Schedule appointments with Senior Executives. Develop and manage lists for targeted email campaigns. Ensure proficiency in English with a neutral or American accent. Search for property owners to generate leads. Empower Your Journey: Explore the Perks of Joining Us 5 Days work week Prepaid medicine Work-Items provided 5 extra days of vacation leave Direct exposure to clients Career growth opportunities Diverse and supportive work environment Prime Office Locations - Bogot and Medellin Upskilling opportunities through Emapta Academy Discover Emapta, where your career meets Colombian vibrancy! Emapta is not just a global outsourcing powerhouse; it's a hub of opportunity infused with the lively spirit of Colombia. Joining us means becoming part of a community that values the unique cultural mosaic of our country. With a proven track record and an array of international clients, Emapta provides a robust platform for your professional journey without the need for you to hop into a plane and work abroad. At Emapta, we go beyond being a workplace; we're a community that treasures the harmony between professional and personal life. Emapta is a cultural melting pot that fosters innovation, collaboration, and continuous learning. Immerse yourself in our dynamic culture and contribute to an organization that puts employee well-being at the forefront. We look forward to welcoming you to the Emapta family in Colombia. #EmaptaExperience Requirements

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