

Business Development Director - Renewable Energy & Energy Storage, LATAM

[Apply Now](#)

Company: The Green Recruitment Company

Location: Colombia

Category: other-general

Business Development Director - Renewable Energy & Energy Storage, LATAM

The Green Recruitment Company is proud to partner with a prominent Chinese EPC contractor to appoint a Business Development Director specializing in Renewable Energy & Energy Storage for the LATAM region. This strategic role is based in Colombia and offers the chance to spearhead growth initiatives across one of the most dynamic and burgeoning markets for renewable energy in the world.

Role Overview:

As the Business Development Director, you will lead the expansion of our client's renewable energy and energy storage portfolio throughout the LATAM region. Your strategic vision and leadership will be instrumental in identifying new business opportunities, developing relationships, and establishing a significant market presence.

Key Responsibilities:

Formulate and execute business development strategies across the LATAM region to enhance market penetration and revenue growth in the renewable energy and energy storage sectors.

Cultivate strong relationships with key industry stakeholders, including government entities, regulatory bodies, partners, and clients, to facilitate business opportunities and collaborations.

Analyze market trends, regulatory policies, and competitive landscapes to inform strategic decisions and identify emerging opportunities.

Lead cross-functional teams to ensure cohesive strategy implementation, proposal

development, and project execution.

Represent the company at regional and international forums, conferences, and networking events to bolster its market presence and industry leadership.

Qualifications and Experience:

Extensive experience in business development, particularly within the renewable energy and energy storage industries.

In-depth understanding of the LATAM renewable energy market, including regulatory environments, market dynamics, and key players.

Proven track record of developing and executing successful growth strategies, securing deals, and achieving business objectives.

Exceptional leadership, negotiation, and relationship-building skills.

Fluent in Spanish and Mandarin to effectively engage with local teams and Chinese headquarters.

Location:

This position is based in Colombia, with responsibilities covering the entire LATAM region, necessitating travel and engagement with diverse markets and cultures.

Offer:

Competitive salary and benefits package, commensurate with experience and the strategic importance of this role.

A dynamic work environment, with the opportunity to significantly impact the region's renewable energy landscape.

Application Process:

[Apply Now](#)

Cross References and Citations:

1. Business Development Director - Renewable Energy & Energy Storage, LATAM
Blockchainjobs Jobs ColombiaBlockchainjobs ↗
2. Business Development Director - Renewable Energy & Energy Storage, LATAM
PathologistsjobsJobs ColombiaPathologistsjobs↗
3. Business Development Director - Renewable Energy & Energy Storage, LATAM
Bahrainjobs Jobs ColombiaBahrainjobs ↗
4. Business Development Director - Renewable Energy & Energy Storage, LATAM
Oilandgasjobs Jobs ColombiaOilandgasjobs ↗
5. Business Development Director - Renewable Energy & Energy Storage, LATAM
RiskmanagementjobsJobs ColombiaRiskmanagementjobs↗
6. Business Development Director - Renewable Energy & Energy Storage, LATAM
Seattlejobsearch Jobs ColombiaSeattlejobsearch ↗
7. Business Development Director - Renewable Energy & Energy Storage, LATAM
Berlinjobsearch Jobs ColombiaBerlinjobsearch ↗
8. Business Development Director - Renewable Energy & Energy Storage, LATAM
Bluecollarjobs Jobs ColombiaBluecollarjobs ↗
9. Business Development Director - Renewable Energy & Energy Storage, LATAM
SportsjobsJobs ColombiaSportsjobs↗
10. Business Development Director - Renewable Energy & Energy Storage, LATAM
Statisticsjobs Jobs ColombiaStatisticsjobs ↗
11. Business Development Director - Renewable Energy & Energy Storage, LATAM
Sapjobs Jobs ColombiaSapjobs ↗
12. Business Development Director - Renewable Energy & Energy Storage, LATAM
Courtjobs Jobs ColombiaCourtjobs ↗
13. Business Development Director - Renewable Energy & Energy Storage, LATAM
Healthcarejobsnearme Jobs ColombiaHealthcarejobsnearme ↗
14. Business Development Director - Renewable Energy & Energy Storage, LATAM
Luxuryjobs Jobs ColombiaLuxuryjobs ↗
15. Business Development Director - Renewable Energy & Energy Storage, LATAM
Ukrainejobs Jobs ColombiaUkrainejobs ↗
16. Business Development Director - Renewable Energy & Energy Storage, LATAM
Jakartajobs Jobs ColombiaJakartajobs ↗
17. Business Development Director - Renewable Energy & Energy Storage, LATAM

Sapjobs Jobs Colombia Sapjobs ↗

18. Business Development Director - Renewable Energy & Energy Storage, LATAM

Socialworkjobs Jobs Colombia Socialworkjobs ↗

19. business development director - renewable energy & energy storage, latam Jobs Colombia ↗

20. AMP Version of business development director - renewable energy & energy storage, latam ↗

21. business development director - renewable energy & energy storage, latam Colombia Jobs ↗

22. business development director - renewable energy & energy storage, latam Jobs Colombia ↗

23. business development director - renewable energy & energy storage, latam Job Search ↗

24. business development director - renewable energy & energy storage, latam Search ↗

25. business development director - renewable energy & energy storage, latam Find Jobs ↗

Source: <https://co.expertini.com/jobs/job/-business-development-director-renewable-energy--colombia-the-green-recruitmen-5964c0d38c/>

Generated on: 2024-05-04 by Expertini.Com